



A WBE Company

## TEAMWORK MAKES THE DREAM WORK

So much of the construction industry these days can seem like a zero-sum game. Most construction projects are awarded based upon low price. We subcontractors have laughingly said that our first reaction to winning a project is not “great!” but instead, “what did we miss?” At an industry meeting recently, we were asked if we believed we made money on change orders. All but one contractor said no. Design documents are often incomplete. Schedules get squeezed and by the time a project is awarded, it is not unusual for us to find that we are already behind. Project delivery is typically fragmented, in which each individual player focused only on their performance, sometimes to the detriment of the whole.



What if, instead, the general industry practice was to create project teams early on in the construction process? Studies and experience show that early and effective project teaming increases owner satisfaction and quality of construction. Early teaming also will improve project performance on measures such as project schedule, cost, safety practices, and change management.\*

Aschinger was honored to be on the Habitat for Humanity Headquarters & ReStore project team, for which SM Wilson and the construction team won the Best Practices-Partnering award from the St. Louis Council of Construction Consumers on April 1. This project was truly a team effort, where the Owner brought the design team, general contractor, and all subcontractors together early in the construction process. Both design and construction were involved in all elements of the construction team. This helped alleviate many of the traditional obstacles that can occur on a project. The end result was a smooth schedule process and significant cost savings. The functioning of a team produced the completion of a dream.

Thanks for reading!

Emily Martin

\* Azmy, Nurhidayah, "The Role of Team Effectiveness in Construction Project Teams and Project Performance" (2012). Graduate Theses and Dissertations. To read more [click here](#).

# We're Nominated Again!

Aschinger

Electric  
A WBE Company



American Subcontractors Association Midwest  
2018 Outstanding MEP Subcontractor

[aschinger.com](http://aschinger.com)

## OUR SERVICES



CONSTRUCTION



SUSTAINABILITY



NATURAL  
DISASTERS



LIGHTING  
SERVICES



ELECTRICAL  
SYSTEM  
RELIABILITY

FOUR GENERATIONS STRONG

CLICK  
TO VIEW  
WEBSITE

## SAFETY QUALIFICATIONS



## AFFILIATIONS



## AWARDS

2016 & 2017 ASA MIDWEST MEP SUBCONTRACTOR OF THE YEAR  
SMALL BUSINESS MONTHLY FUTURE 50 AWARD 2017  
AMEREN MISSOURI BIZSAVERS TOP PERFORMING ELECTRICAL CONTRACTOR 2016  
ASA MIDWEST COUNCIL SAFETY AWARDS 2015, 2016, AND 2017

*"Our goal is to create lifetime partnerships with our clients, by being a proactive contractor and service provider. We will continue to be a market leader, helping our clients operate their businesses efficiently and safely."*

*Emily Martin*

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**aschinger.com**

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